

BOLD: HAPPINESS IS A CHOICE

APRIL 28, 2026

THINK → SEEK → CHOOSE → ACT

People are living a good life in their head but the time on task over time needs to expand.

**EVERYTHING IS
FIGUREOUTABLE**

Chase the rooms where people are doing more than you
When you don't have accountability you're prone to wonder

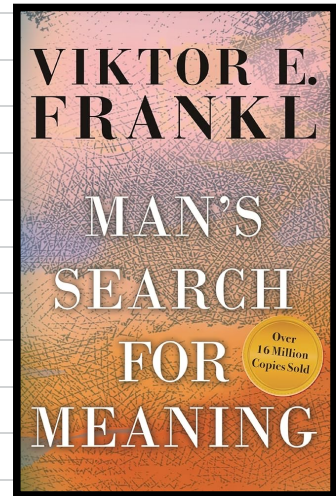
WHEN IT COMES TO STATISTICS The data trumps the feelings

**PEOPLE MOVE AWAY FROM
PAIN INSTEAD OF MOVE
TOWARD PLEASURE.**

A Life by Choice To be human means you have a choice

1. Choices define us
2. Choices are a matter of responsibility.
3. Choices are difficult.
4. Choices are empowering.
5. Choices are never in a vacuum.
6. Choices are inevitable.
7. When you are born you look like your parents. When you die you look like your choices.

FAULT VS. RESPONSIBILITY

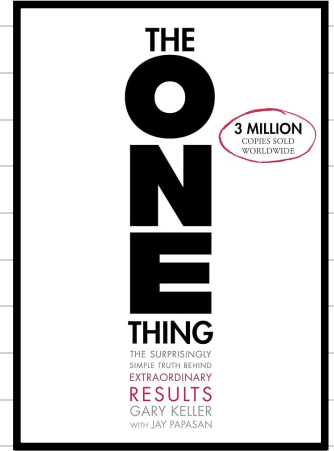
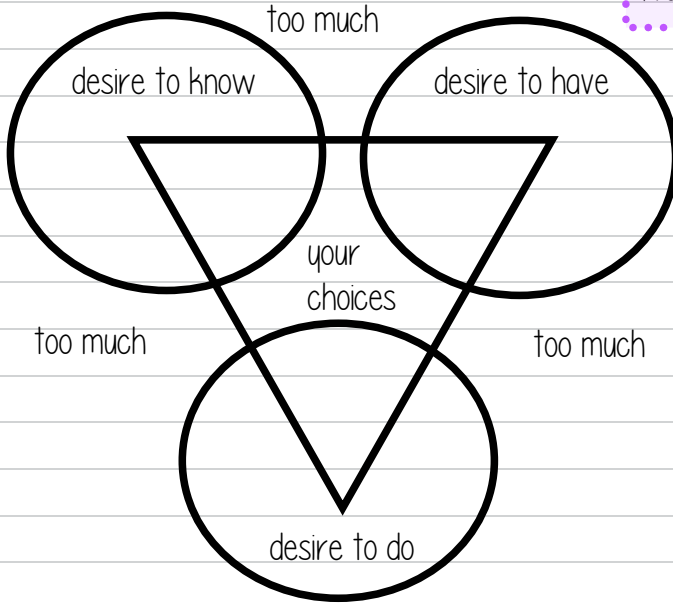


You are writing the story of your life. Be careful who you give the pen to.

IF YOU WANT A DIFFERENT LIFE MAKE DIFFERENT CHOICES.

the best lives are lived through the best choices

NOT CHOOSING IS A CHOICE

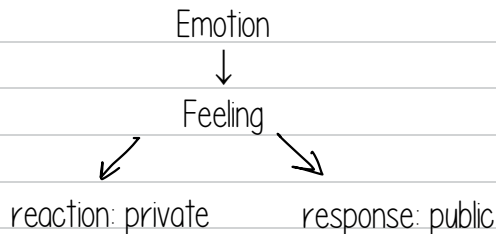


"Who we are and where we want to go determine what we do and what we accomplish." - The ONE Thing. pg.139

What rooms do you want to be in? With who?

Put names and identify the who

happiness is a choice



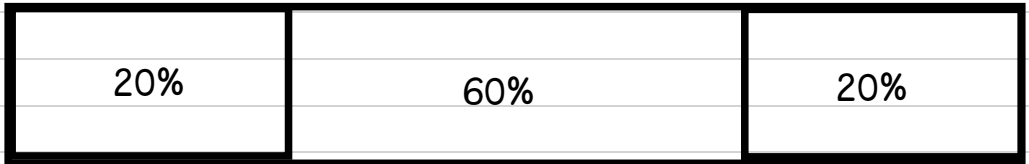
When I get _____ then I'll be happy

CAJUN WISDOM If you can't be happy on the pierro you won't be happy on the yacht.

WHY WOULD YOU EVER REJECT AN INNER STATE OF HAPPINESS?

Happiness, joy → they attract people to you.

You'll make your choices and your choices will make your life.



Will never want to work with you

People you could have

Will always want to work with you

Social media

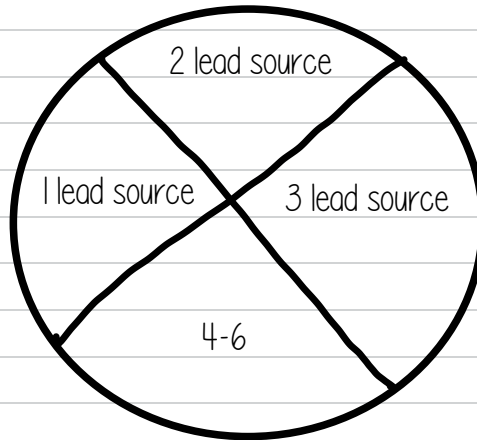
We are in the relationship business

You need to have both indirect and direct conversations

YOUR WORLD WILL CHANGE
WHEN YOU COME FROM
CONTRIBUTION

YOUR BUSINESS IS YOUR DATABASE

CONTACT



Grow your immediate (now) business and eventual (future) business.

REFERRAL REALITY

You need to remind your network that you are looking for your next real estate sale

Fall in love with the process, reap the rewards

The outcome will motivate you to continue having conversations.

MISOGI CHALLENGE

You can choose to live a different life

Your new life will only cost you your old one.